



BOYS & GIRLS CLUBS OF CANADA

2018 ANNUAL REPORT



STRONGER TOGETHER

2018 was a year of strategic planning, with the launch of the national strategic plan *Stronger Together* at our National Conference in Charlottetown. The plan is bold—a visionary approach that ensures Clubs remain relevant and able to meet the changing needs of young people, families, and Canadian communities.

STRONG CLUBS

As always, our top priority is supporting the federation of member Clubs. In 2018, we completed the inaugural round of Peer Reviews, a dynamic Club-to-Club learning system that ensures delivery of consistent, high-quality programming across the country. We also began revising the Operating Standards, which help Clubs meet membership requirements through governance, administration, human resources, programming, and communications, and we initiated a review of the Membership Agreement. We have strengthened our national team with key new roles, especially focused on adding more Member Services support in Ontario, Quebec, and Atlantic Canada.

With added staff and resources comes a need for improved Club-wide communications. We re-launched our weekly e-newsletter SC00P with a new look and feel, providing essential information for all Club staff, and initiated the Executive Brief—a monthly newsletter with information tailored to Club leadership.

Training resources and tools continue to be the top requests from Clubs. This year, we developed online staff training and onboarding for new Executive Directors and CEOs. The member website includes more resources for national programs and branding, a welcome video for Club staff, as well as adaptable tools and templates designed to amplify our voice and extend our reach.

Revenue has also grown by 22% in 2018, thanks to 14 new funders and a 92% retention rate on existing funders. This translated to \$13 million in support to Clubs—an increase of \$2.3 million from 2017. We launched four new national programs, including Kid Tech Nation, which teaches coding, digital skills, and internet safety, and grew our flagship programs Kid Food Nation, a food literacy and healthy eating initiative sponsored by PC Children's Charity, and RBC Raise the Grade, a multi-faceted academic skills program.



Felix Wu
Board Chair



Owen Charters
President & CEO

STRONG VOICE

As Canada's largest child- and youth-serving organization, we continue to identify and refine our top policy priorities and work to raise our profile. We were very active in Ottawa, with increased outreach to MPs and Senators, the largest Boys and Girls Club lobby day on Parliament Hill to date, appearances at several House Committees, and a revised YOUTH in Office event that brought politicians and young people together to discuss two vital issues: mental health and youth employment.

A stronger voice on Parliament Hill was matched by impressive brand-building, supported by Clubs from coast to coast. The new Kid of Privilege public service announcement has had an estimated audience of over 4.2 million people. Our inaugural awareness day, Unplug to Connect, saw 100 events nationwide and impressive public support. And media coverage of our Kid Food Nation contest and gala reached over 12 million people.

STRONG COMMUNITIES

We know that by supporting the critical work of Boys and Girls Clubs, we are helping to improve communities across the country. We have made progress on several benchmarks in our strategic plan, but as communities grow and change, we are mindful that more needs to be done.

But we also know that we are stronger together and we have the capacity to do more. To be leaders. To be community builders. To elevate the children, youth, and families that need us the most.

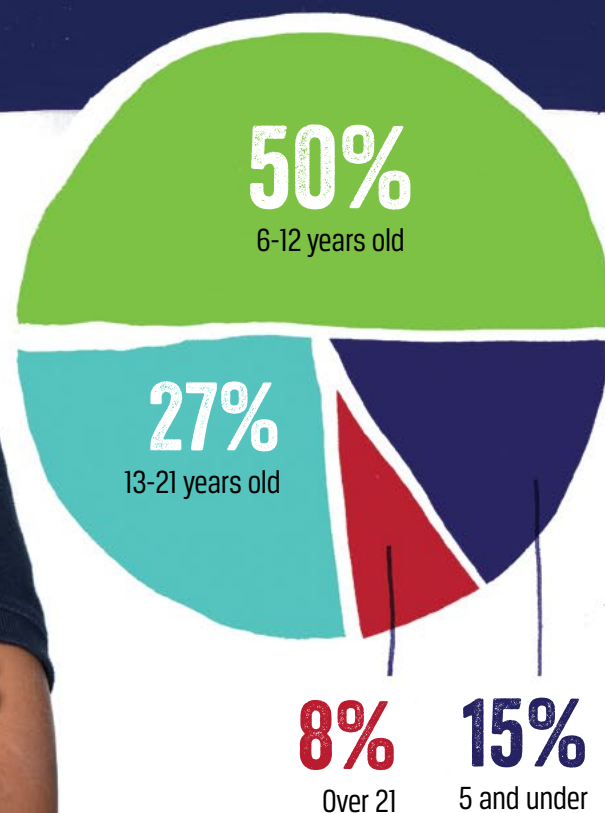
Thank you to our partners, board members, volunteers, supporters, and of course the incredible Club staff across the country. We look forward to working with all of you to make our collective vision a reality.

WHO WE ARE

Since 1900, we have engaged and empowered children and youth. Boys and Girls Clubs of Canada is an umbrella organization, supporting Clubs across the country.



WHO WE SERVE



OUR MISSION

To provide safe, supportive places where children and youth can experience new opportunities, overcome barriers, build positive relationships, and develop confidence and skills for life.

OUR VISION

All children and youth discover and achieve their dreams and grow up to be healthy, successful, and active participants in society.



OUR VALUES

BELONGING

We welcome everyone in a safe, accepting environment based on belonging and positive relationships

RESPECT

We ensure that everyone—children, youth, families, volunteers, staff—is heard, valued, and treated fairly

ENCOURAGEMENT AND SUPPORT

We encourage and support every child and youth to play, learn, and grow to achieve their dreams

WORKING TOGETHER

We work together with young people, families, volunteers, our communities, and government

SPEAKING OUT

We speak out for children, youth, and families so that we can make our world better

**NUTRITION &
FOOD
EDUCATION**

**HEALTHY
SNACKS &
MEALS**



GARDENING

**BREAKFAST
PROGRAMS**

**MENTORING
JOB READINESS
SCHOLARSHIPS**

**MENTAL HEALTH & WELLNESS
YOUTH SHELTERS & HOUSING
PARENTING EDUCATION & SUPPORT**

**SUBSTANCE ABUSE
PREVENTION &
COUNSELLING**

**RESTORATIVE
JUSTICE**

**CRIME
PREVENTION**

**TEEN DATING
VIOLENCE
PREVENTION**

**CIVIC ENGAGEMENT
VOLUNTEERING**

YOUTH LEADERSHIP

**WHAT
CLUBS
DO**



**SUMMER
CAMPS**

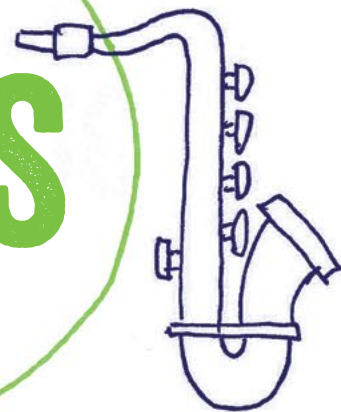
CHILD CARE

PHYSICAL
FITNESS &
SPORTS



**INDIGENOUS
INITIATIVES &
PROGRAMS**

MUSIC
ARTS
THEATRE
DANCE



**HOMEWORK
HELP**

**AFTER
SCHOOL
PROGRAMS**

TRANSPORTATION



**STEM
EDUCATION**

**FINANCIAL
EDUCATION**

**DIGITAL
LITERACY**

**YOUTH
EXCHANGES**



700

CLUB LOCATIONS

6,720
STAFF
MEMBERS

18,200
VOLUNTEERS

200,000
CHILDREN
AND YOUTH
SERVED

5.7 MILLION
HEALTHY MEALS & SNACKS SERVED

YUKON TERRITORY

Boys and Girls Clubs of Yukon

BRITISH COLUMBIA

Boys and Girls Clubs of Central Vancouver Island
Cranbrook Boys and Girls Club
Boys and Girls Club Services of Greater Victoria
Boys and Girls Club of Kamloops
Okanagan Boys and Girls Clubs
Boys and Girls Clubs of South Coast BC
Boys and Girls Club of Williams Lake and District

ALBERTA

Boys and Girls Club of Airdrie
Boys and Girls Clubs of Bashaw & Area
Boys and Girls Club of Bonnyville
Boys and Girls Clubs of Calgary
Camrose and District Boys and Girls Club
Clearwater Boys and Girls Club
Boys and Girls Club of Cochrane and Area
Boys and Girls Clubs Big Brothers Big Sisters of Edmonton & Area
Edson and District Boys and Girls Club
Boys and Girls Clubs of the Foothills
Fort McMurray Boys and Girls Club
Boys and Girls Club of Fort Saskatchewan
Boys and Girls Club of Leduc
Boys and Girls Club of Lethbridge & District
Boys & Girls Club of Olds & Area
Boys and Girls Club of Red Deer and District
Saddle Lake Boys and Girls Club
Boys and Girls Club of Slave Lake (Membership ended November 2018)
Boys and Girls Club of St. Paul & District
Stettler & District Boys and Girls Club
Boys & Girls Club of Strathcona County
Boys and Girls Club of Wetaskiwin
Boys and Girls Clubs of Whitecourt & District
Boys & Girls Club of Wolf Creek - Ponoka

SASKATCHEWAN

Battlefords Boys and Girls Club
Boys and Girls Clubs of Saskatoon
Boys and Girls Club of Yorkton Inc.

MANITOBA

Boys & Girls Club of Thompson Inc.
Boys and Girls Clubs of Winnipeg Inc.

ONTARIO

Albion Neighbourhood Services Boys and Girls Club
Braeburn Boys and Girls Club
Boys and Girls Club of Brantford
Boys & Girls Club of Cornwall/SDG
Dovercourt Boys and Girls Club
Boys and Girls Club of Durham
Boys and Girls Club of East Scarborough
Eastview (Toronto) Boys and Girls Club
Boys and Girls Clubs of Hamilton
Boys and Girls Clubs of Kawartha Lakes
Boys and Girls Club of Kingston & Area Inc.
Boys and Girls Club of London
Boys and Girls Club of Niagara
Boys and Girls Clubs of North Simcoe
Boys and Girls Club of Ottawa
Boys and Girls Club of Peel
Boys and Girls Club of Pembroke
St. Alban's Boys and Girls Club
Boys and Girls Club of Sarnia/Lambton
Thunder Bay Boys and Girls Club
Toronto Kiwanis Boys and Girls Clubs
Boys and Girls Club of West Scarborough
Boys and Girls Club of York Region

QUEBEC

Maison Képart - Repaire jeunesse de Longueuil
Dawson Boys and Girls Club / Repaire jeunesse Dawson
Maison Coup de Pouce - Repaire jeunesse de Trois-Rivières (Provisional)
MDJ Capitale-Nationale - Repaire jeunesse de Québec (Provisional)
Repaire jeunesse de Sherbrooke - Ascot (Provisional)

NEW BRUNSWICK

Boys & Girls Club of Charlotte County
Boys and Girls Club of Dieppe / Repaire jeunesse de Dieppe
Boys and Girls Club of Fredericton
The Boys and Girls Club of Grand Manan Island Inc.
Miramichi Boys and Girls Club
Boys & Girls Club of Moncton
Petitcodiac Boys and Girls Club Inc.
Boys and Girls Club of Riverview
The Boys and Girls Club of Saint John Inc.
Salisbury Boys and Girls Club Inc.

NOVA SCOTIA

Boys and Girls Clubs of Cape Breton-Whitney Pier Youth Club
Boys & Girls Clubs of Greater Halifax
Boys and Girls Club of Preston
Boys and Girls Club of Truro and Colchester
Boys and Girls Club of Yarmouth

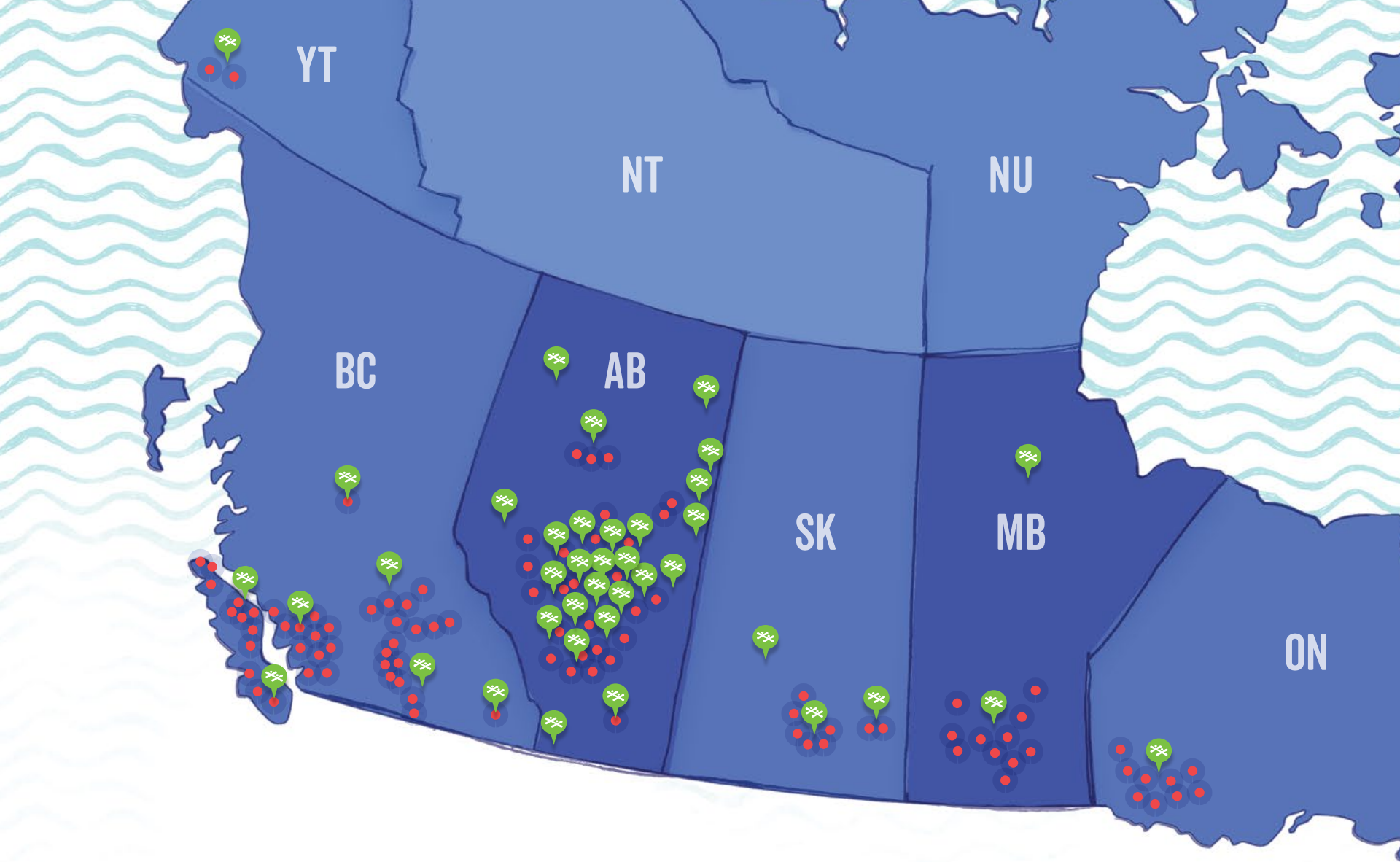
PRINCE EDWARD ISLAND

Boys and Girls Club of Charlottetown
Boys and Girls Club of Summerside Inc.
Wellington & Area Boys and Girls Club

NEWFOUNDLAND & LABRADOR

Botwood Boys and Girls Club Inc.
James Hornell Boys and Girls Club
Gander Boys and Girls Club
Norris Arm Boys and Girls Club
St. Anthony and Area Boys and Girls Club
Boys and Girls Clubs of St. John's
Upper Island Cove Boys and Girls Club
Wabana Boys and Girls Club



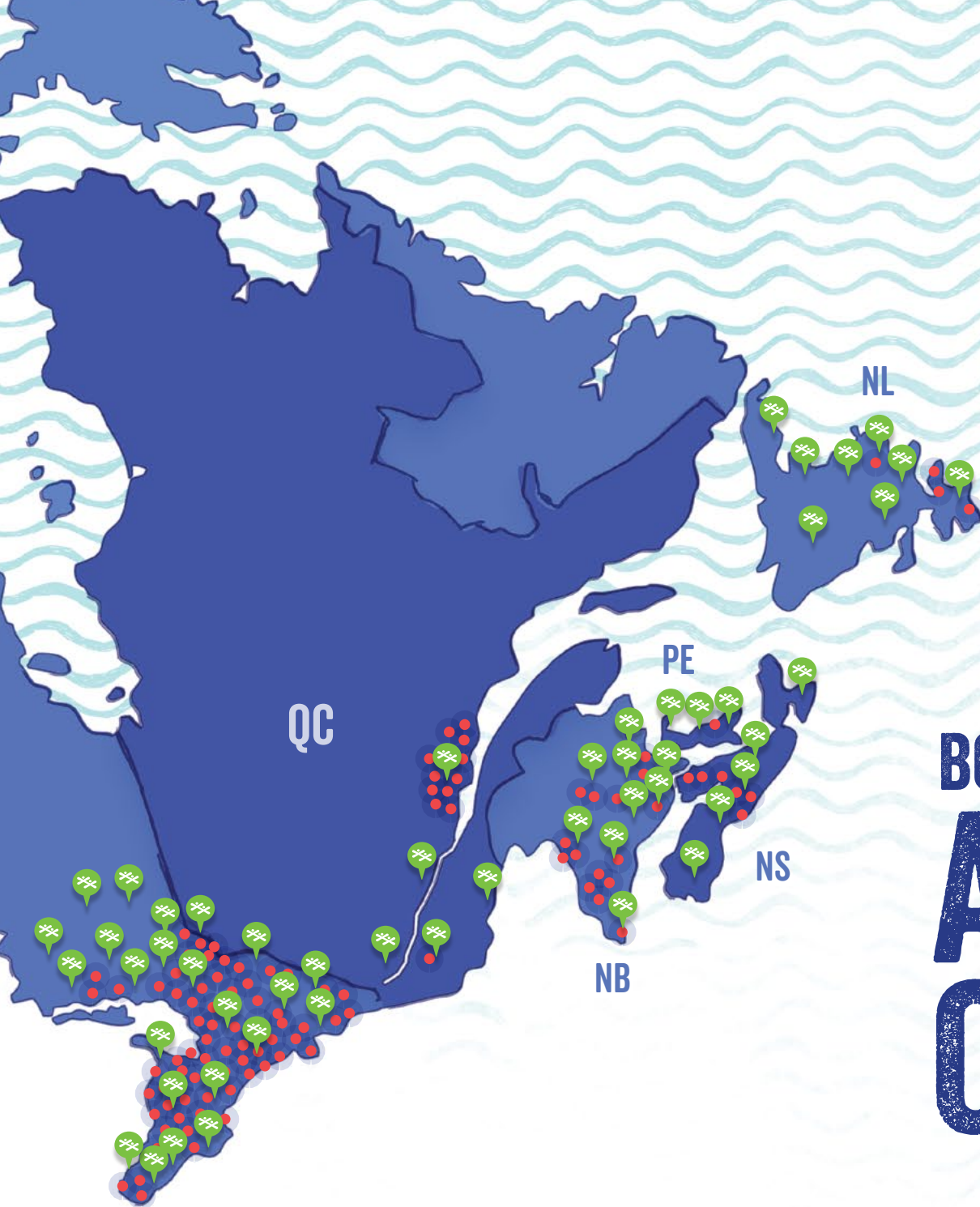


CLUB



COMMUNITY SERVED

This map is not to scale



BOYS & GIRLS CLUBS
ACROSS
CANADA



NATIONAL PROGRAMS

Boys and Girls Clubs of Canada was pleased to launch four new national programs in 2018, thanks to the generous support of caring corporate and government partners.

GET IN THE GAME 2.0

Sponsored by Canadian Tire Jumpstart

Through the practice of inclusion, Get in the Game builds the capacity of Clubs to deliver quality, inclusive sport and recreation programs for children and youth of all abilities.

RESPECT2CONNECT

Funded by the Government of Canada

Based on positive, strength-based, and trauma-informed research, Respect2Connect is a teen dating violence prevention program that helps youth in grades 7 to 9 navigate healthy relationships of all kinds.

KID TECH NATION

**In partnership with the Government of Canada,
Corus Entertainment and Google Canada**

Kid Tech Nation teaches children aged 7 - 12 digital skills, coding concepts, and internet safety, with a focus on youth that are typically underrepresented in STEM fields: girls, racialized and Indigenous children, and newcomers.

DISCOVERY LAB

Sponsored by Celgene

By connecting science to everyday life, Discovery Lab engages kids aged 8 - 11 in science concepts, hands-on experiments, problem-solving, and exploring career opportunities in STEM fields.







Developed
**19 ONLINE
TRAINING MODULES**
for Club staff

**11 NATIONAL PROGRAM
TRAINING SESSIONS**
for Club staff

**OVER 20 GOVERNANCE,
STRATEGIC AND
LEADERSHIP TRAINING
SESSIONS**



**17 PEER
REVIEWS**
with 46 peer reviewers
participating

SUPPORT TO CLUBS

Our Member Services and National Programs teams continue to put member Clubs first through improved training and communications.



**\$6.2
MILLION**
granted to Clubs

**26
NATIONAL
PROGRAMS**
provided to Clubs
through grants



**FUNDING TO
BUILD WEBSITES**
for Clubs that had no previous online presence



**\$182,270 IN
SCHOLARSHIPS**
for 84 youth

Hosted
**LEADERSHIP
SYMPOSIUM**
with 76 Club leaders
in attendance

In-person meeting with our
**NATIONAL
YOUTH COUNCIL**
to plan and organize the 2019
National Youth Forum and provide
input into national initiatives



Ran successful
**NATIONAL CONFERENCE
IN CHARLOTTETOWN**
with 260 staff engaging with workshops,
keynote speakers, and networking events



**PROGRAM DIRECTOR
SYMPOSIUM**
brought 61 Club staff face-to-face to improve
program delivery at Clubs across the country



KID OF PRIVILEGE

Kids lives are tough. Our new Public Service Announcement (PSA) demonstrates that young people face challenges across all spectrums—physical, mental, emotional—and many of these challenges can arise regardless of their background. Our Clubs provide them with opportunities and support they might not be able to access outside our walls.

Media packages sent to all Clubs—

NEWS COVERAGE REACHED 5.4 MILLION PEOPLE

across Canada



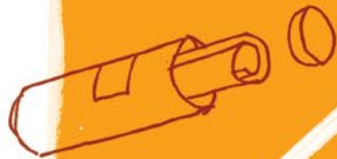
Broadcast in
TRANSIT STATIONS AND OFFICE BUILDINGS

across the Pattison Media network



All Clubs were mailed

PROMO POSTERS



Cineplex showed our PSA on

ON 1618 SCREENS

across the country



PSA released in

ENGLISH AND FRENCH



90-sec PSA has
400,000 VIEWS ONLINE



Posts reached almost

600,000 PEOPLE ON SOCIAL MEDIA



30-sec PSA was broadcast on

OVER 80 TV STATIONS

across the country (50+ thanks to Corus Entertainment)





Media coverage reached

**12 MILLION
PEOPLE**



**99 MEDIA
STORIES**

with 29 featuring
Club kids



#KidFoodNation and
#Défidesptitschefs
reached over

**600,000
PEOPLE ON
SOCIAL MEDIA**



2nd annual Kid Food Nation

RECIPE CONTEST!

Kids aged 7 – 13 submitted original, healthy recipes
that highlighted their culture or their Canadian pride

KID FOOD NATION

is a cross-Canada movement that teaches kids cooking
skills, gets them excited about healthy food, and gives
them the tools to live a healthier and happier life.

**Generously funded by the Government of Canada,
in partnership with PC Children's Charity and Corus Entertainment**



KID FOOD NATION GALA IN OTTAWA

celebrated 26 young winners and their families,
from nearly every province and territory



NATIONAL COOKBOOK

with winning recipes!



WINNER

of a Canadian Marketing
Association Award for Best
Nonprofit Publication



40 CLUBS

ran the Kid Food
Nation program





100 EVENTS

across Canada, with major activations in Toronto, Halifax, and Calgary



Participated in Capital One

GIFT THE CODE HACKATHON

to boost 2019 event



OUR SIZZLE REEL

had over 15,000 views online

Built
UNPLUGTOCONNECT.CA
microsite

UNPLUG TO CONNECT

On June 1, we asked Canadians to join Boys and Girls Clubs and Unplug to Connect by putting their screens away for one hour or more and connecting with the people around them.

Thanks to our presenting sponsor,
Sun Life Financial



Created event
TOOLKITS
and media support for Clubs



MPs, Senators, and other
POLITICIANS
took part across the country



#UnplugToConnect reached

**1.4 MILLION
PEOPLE ON
SOCIAL MEDIA**



Media coverage reached

**13 MILLION
PEOPLE**



**FAMOUS
CANADIANS**

showed their support,
including R&B star
Jully Black



REFRESHED BRANDING

for posters, Boys and Girls Club merchandise & store, stand-up banners, business cards, and more



Social media & media outreach

TOOLKITS AND TEMPLATES FOR CLUBS



NEW MEMBER WEBSITE

for Club staff:
members.bgccan.com

MARKETING & COMMUNICATIONS



Hosted staff from 20+ Clubs across Canada for a full-day

MARKETING & COMMUNICATIONS WORKSHOP

and presented at Regional meetings

WELCOME TO BOYS AND GIRLS CLUB VIDEO

developed for Boys and Girls Clubs employees, board members, and volunteers

8 NATIONAL PROGRAM VIDEOS

developed for Clubs to thank partners



2019 BOYS AND GIRLS CLUBS CALENDAR

sent to every Club, along with a customizable template





JENNIFER LOPEZ

Boys and Girls Club
radio ad aired on
over 50 stations
across the country



**OVER
46,000
COMBINED
FOLLOWERS**

on Facebook, Twitter,
Instagram, and YouTube,
and our posts in 2018
reached 3.2 million people



THREE OPINION EDITORIALS

published in national
publications, reaching
over 11 million people
and leading to national
TV & radio interviews





250+ MEETINGS AND OFFICIAL COMMUNICATIONS

with federal government

Under the leadership of the National Programs department, with support from the Public Policy team, we brought in

\$3.5 MILLION FROM THE FEDERAL GOVERNMENT

to support Club programming



YOUTH IN OFFICE

brought 27 youth to Parliament Hill to advocate for mental health and youth employment with MPs and Senators



PRESENTED TO HOUSE OF COMMONS AND SENATE COMMITTEES

on newcomer youth, online privacy, youth criminal justice, and volunteerism

PUBLIC POLICY

Our research and public policy team has been a leader in the nonprofit sector, advocating for and supporting Clubs to engage at all levels of government.



Boys and Girls Club ambassadors had 40+ meetings with MPs and government officials during our

LOBBY DAY ON THE HILL

BROUGHT UNPLUG TO CONNECT TO PARLIAMENT HILL

with a basketball event that drew MPs and Senators from all major political parties



Supported Clubs to secure

650+ CANADA SUMMER JOBS

grants across the country



CONNECTED CLUBS

at the local, provincial, and regional levels to ensure common advocacy strategies



PROVIDED GOVERNMENT NEWS, BUDGET ANALYSES, AND RESOURCES

for all Clubs





2,700

backpacks filled with
healthy food and snacks



100,800

cans of soup



13

easybites kitchens



5

community gardens

4,500

winter jackets for
children and youth



1,000

tickets to sport and
cultural events



IN-KIND DONATIONS

We love our partners! Thank you for your generous
donations to Clubs across Canada, valuing almost

\$1.75 MILLION

30

new websites for Clubs
without tech capacity



33

families received
Holiday Hampers



119

WestJet Cares for Kids
fundraising vouchers



3,500

pieces of sports
equipment and merchandise



6,600

fidget spinners



5,000

teddy bears, toys, and bikes

SUPPORT

We sincerely appreciate and acknowledge our many donors who contributed to Boys and Girls Clubs of Canada and the Boys and Girls Clubs of Canada Foundation between January 1 and December 31, 2018. Your generosity is an important investment in the physical, emotional, and social development of young people in Canada.

STRATEGIC PARTNERS

Government of Canada (Employment and Social Development Canada, Public Health Agency of Canada, Innovation, Science and Economic Development Canada)

PC Children's Charity

RBC Royal Bank

\$250,000 - \$999,999

Fidelity Investments Canada

Gap (Canada) Inc.

Loblaw Companies Ltd

Sun Life Financial

WestJet

\$100,000 - \$249,999

Barrick Gold

Best Buy Canada Ltd.

Canadian Tire Jumpstart Charities

Celgene Inc.

Coca-Cola Canada Ltd.

Giant Tiger Stores Limited

HBC Foundation

Jays Care Foundation

Mondelez Canada Inc.

Party City Canada Inc.

Private Family Foundation

Recipe Unlimited Corporation

The Province of British Columbia

The UPS Foundation, Inc.

Tupperware Canada

\$50,000-\$99,999

goeasy Ltd.

Google Canada

Rogers Communications

Sears Canada Charitable Foundation

Tennis Canada

The Great - West Life Assurance Company

\$25,000-\$49,999

Buffalo Wild Wings

Cummins Western Canada Ltd.

Government of Ontario

Media Dimensions Limited

PricewaterhouseCoopers LLP

Staples Business Advantage

The Muttart Foundation

\$10,000-\$24,999

Adam Jakovina

Baskin-Robbins

Brent Hollister

Build-A-Bear Workshop Canada

Canadian Forces Central Fund

Canadian Online Giving Foundation

Canadian Tennis Association

City of Toronto

Credential Asset Management Inc.

Disney Worldwide Services Inc

Government of Newfoundland and Labrador

Louise Aronoff

Planet Fitness

The Professional Institute Legacy Foundation

True Patriot Love Foundation

Writers in Electronic Residence Foundation

\$5,000-\$9,999

BMO Financial Group
Desjardins Group
Extreme Toronto Sports Club
Global Giving Foundation Inc.
Robert Half Canada Inc.
Scotiabank
Staub Electronics Ltd.

\$1,000-\$4,999

Aleksandr Chabinevitch
Alison Jones
Alterna Credit Union
Alun Manton
Amy Hsin-Yin Chen
Andrew Bacon
Andrew Manini
Anne Dahlgren
AT&T LLC
Bell Media
Bernard Etcheverry
Caryn Taylor
Chris Van Allen
Colleen Black
Corus Entertainment
Edmonton Community Foundation
Felix Wu
Gavin Jones
Holly Toupin

IBM Employees' Charitable Fund
Jean Love
Jordan Kist
KSBK Enterprises Inc
Ledcor Industries Inc.
Linda Maher
Marlene Deboisbriand
Mary Cahill
Mathieu Chantelois & Marcelo Gomez
Michael DePalo
Michelle Beveridge & Frank Castelli
Microsoft Corporation
Mike Gillissie
MZ Media Inc.
NHLPA, National Hockey League Players' Association
Outfront Media
Parks and Recreation Ontario
Pattison Outdoor Advertising LP
Prime Ad Fund
Robynne Budish
Sarah & Owen Charters
Sarah Midanik
Silvia Pontuschka
Strategic Charitable Giving Foundation -
Betty Smith Charitable Fund
Taylor Newberry Consulting, Inc
The John Patrick Colfer Family Foundation
Thierry Bazay
Tourism PEI
Wells Fargo Bank
William Fitzpatrick

IN-KIND

Amped Vape Supply Inc
Baskin-Robbins
Build-A-Bear
Campbell Soup Company
Canadian Tire Jumpstart Charities
Capital One
Coca-Cola Canada
Corus Entertainment
Cineplex Media
Danny Green
Dell Canada
Fidelity Investments
Giant Tiger Ltd
Gravité Média
Groupe V Média
goeasy Ltd.
Loblaw Companies Ltd
Microsoft Canada
Oppono Lending Company
PC Children's Charity
Pattison Onestop
Quaker
RBC
Recipe Unlimited Corporation
Sun Life Financial
TD Bank
Teambonders
Tennis Canada
WestJet
Whirlpool

CONTRIBUTORS

NATIONAL BOARD

OFFICERS

Felix Wu, Chair
PC Financial

Thomas Clift, Vice-Chair
Memorial University of Newfoundland

David Mather, Treasurer
Integrated Asset Management Corp.

Holly Toupin, Secretary
Royal Bank of Canada - Winnipeg

Phil McDowell, Past Chair
Fidelity Investments Canada ULC

Taiwo Bah, Secretary
(term ended in 2018)

DIRECTORS

Michelle Banik
OMERS

Rachel Barry

Gordon Floyd

Nicole Galarneau

David Ingram
goeasy Ltd.

Sarah Midanik
The Gord Downie & Chanie Wenjack Fund

Becky Penrice

Amanda Worm (term ended in 2018)

BGCC FOUNDATION BOARD

David Mather, Chair / Interim Treasurer
Integrated Asset Management Corp.

David Ingram, Vice-Chair
goeasy Ltd.

Felix Wu, Secretary
PC Financial

NATIONAL YOUTH COUNCIL

The National Youth Council of Boys and Girls Clubs of Canada gives a voice to the needs, interests, and aspirations of youth from Clubs across the country. Elected for a term of 23 months, National Youth Council members contribute their talents and enthusiasm and offer invaluable input on national youth-related issues and initiatives.

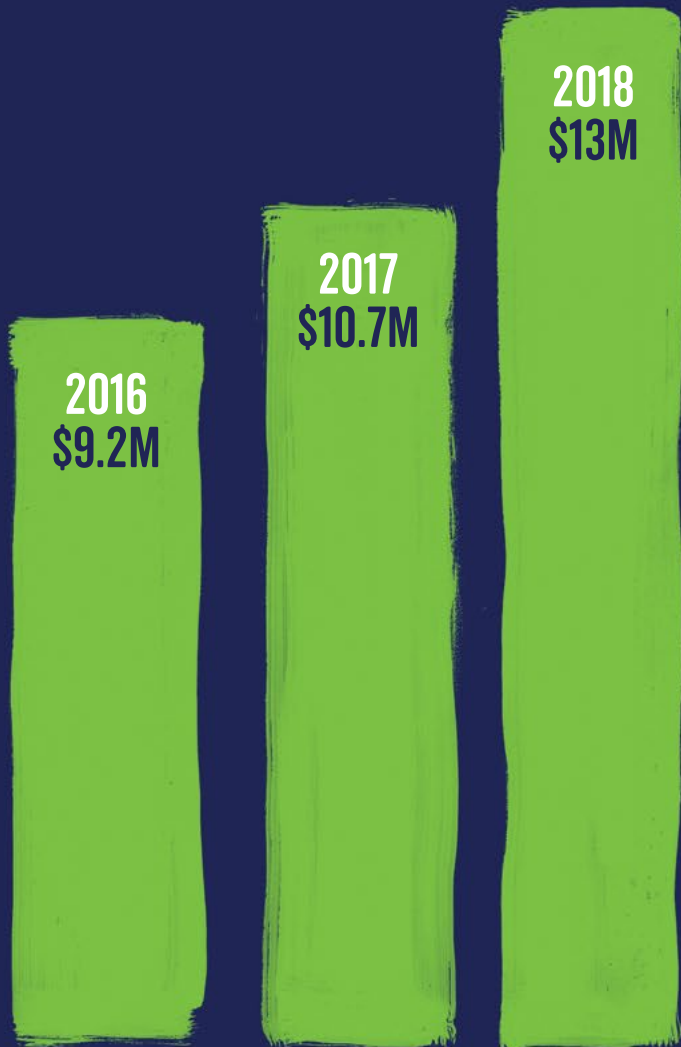
Thank you to the 2018 National Youth Council:

Benita K., Alberta
Brittany A., British Columbia
Jarrod J., Quebec
Katie G., Alberta
Jahmaal B., Ontario
James G., Alberta
Michael B., Saskatchewan
Nick B., New Brunswick
Shaheema N., British Columbia
Shannon L., Ontario
Shealah H., Newfoundland & Labrador
Tristan E., New Brunswick
Tyrell J., Nova Scotia



SUPPORT TO CLUBS

\$13 MILLION



BALANCE SHEET

December 31, 2018, with comparative information for 2017

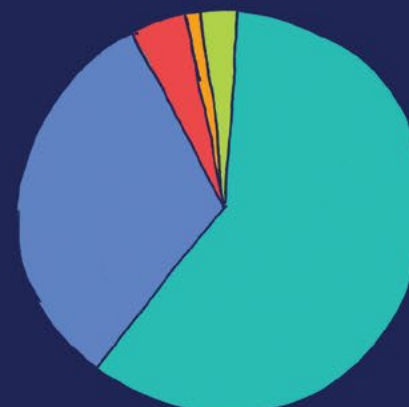
	2018	2017
Assets		
Current assets:		
Cash	\$ 1,590,581	\$ 2,608,011
Investments	5,561,637	4,634,375
Grants and other receivables	1,180,538	640,544
Prepaid expenses and other	176,493	111,050
Due from related party	90,945	-
	8,600,194	7,993,980
Capital assets	164,972	175,818
	\$ 8,765,166	\$ 8,169,798
Liabilities and Fund Balances		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 2,388,591	\$ 1,390,717
Deferred contributions	3,869,796	4,186,520
Due to related party	-	298,642
	6,258,387	5,875,879
Deferred leasehold inducement	65,708	87,580
Fund balances:		
General Fund:	1,274,505	1,143,743
Restricted funds:		
J.W. McConnell Foundation Trust Fund	94,026	108,026
Scholarship Fund	1,072,540	954,570
	2,441,071	2,206,339
	\$ 8,765,166	\$ 8,169,798

STATEMENT OF REVENUE, EXPENSES AND CHANGES IN FUND BALANCES

Year ended December 31, 2018, with comparative information for 2017

	2018	2017
Revenue		
Donations	\$ 8,805,252	\$ 8,630,007
Special events	218,847	12,500
Government	4,638,486	2,159,034
Member, service and event fees	605,762	557,942
Managed services	17,496	59,266
Investment income and miscellaneous	138,315	114,542
Boys and Girls Clubs of Canada Foundation	304,928	518,136
	\$ 14,729,086	\$ 12,051,427
Expenses		
Support to Clubs, programs and services	\$ 2,548,138	\$ 2,533,471
Grants for specific activities	6,169,053	5,232,288
National programs	4,229,315	2,975,512
Scholarships	182,270	180,262
Governance	155,701	143,715
	13,284,477	11,065,248
Amortization of capital assets	57,096	56,013
Administration	1,152,781	905,007
	14,494,354	12,026,268
Excess of revenue over expenses	234,732	25,159
Fund balances, beginning of year	2,206,339	2,171,224
Regional net assets received, internally restricted during the year	-	9,956
Fund balances, end of year	\$ 2,441,071	\$ 2,206,339

REVENUE



61%
Donations

32%
Government

4%
Member, service
and event fees

1%
Investment income
and miscellaneous

2%
Boys and Girls Clubs
of Canada Foundation

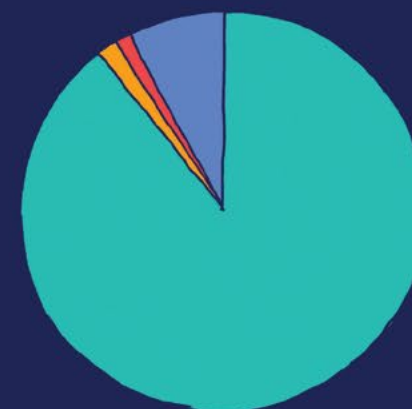
EXPENSES BY FUNCTION

90%
Support to Member
Clubs, Programs,
Services and Grants

1%
Scholarships

1%
Governance

8%
Administration
and Amortization



THANK YOU TO OUR PARTNERS

for their outstanding commitment to changing young lives

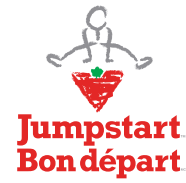
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